

NORTH CITY



North City Overview

2,600 Residential Units

3,000 Student Housing Units

 $\underset{\mathsf{Office}\,\mathsf{Space}}{\mathsf{NF}}$

350K SF Retail Space

250 Hotel Rooms

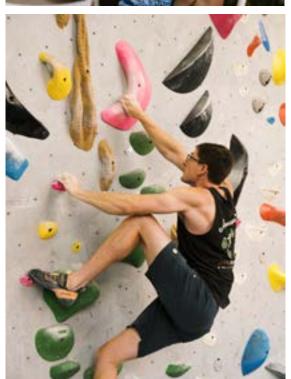
























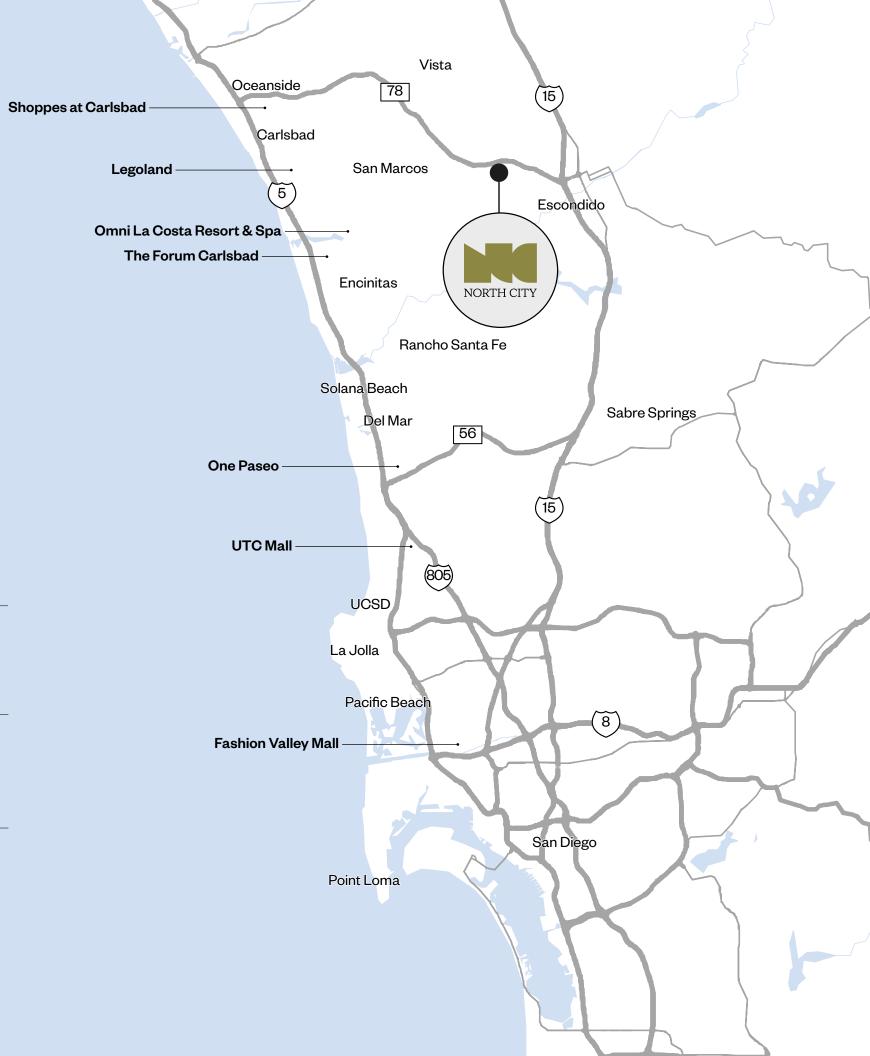




San Diego

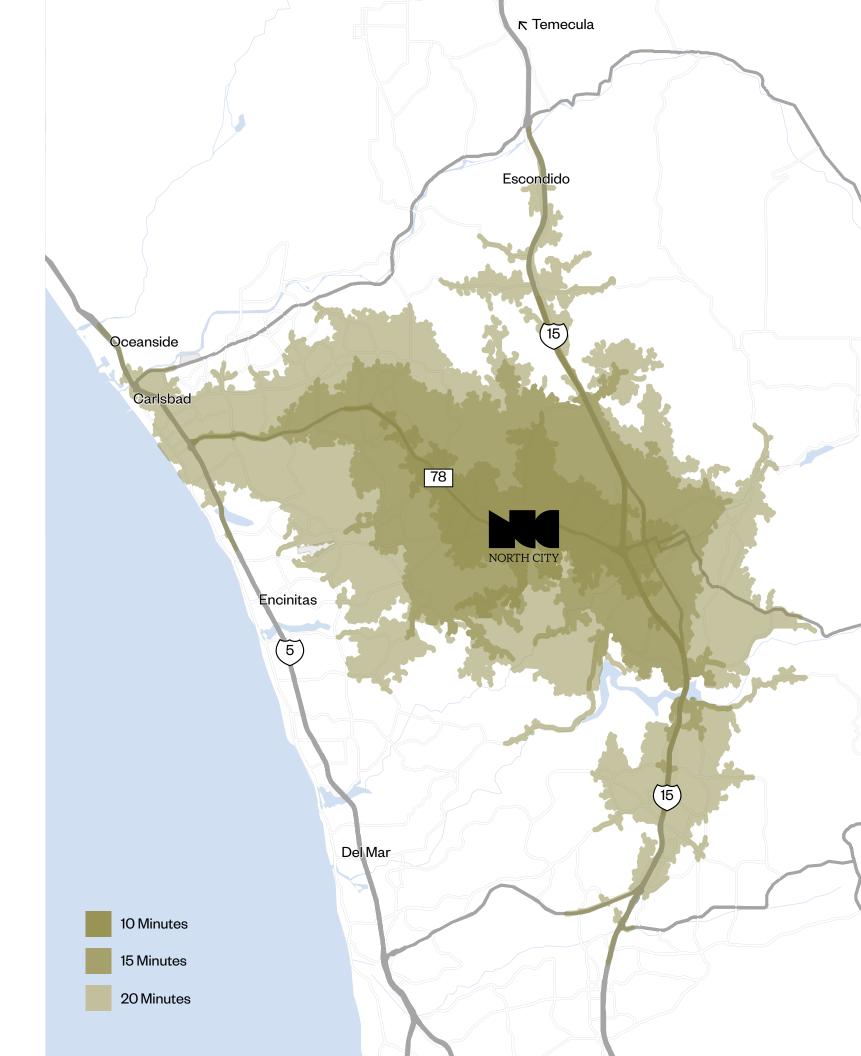
San Marcos Stats

2.3M Visits Source: Placer Al	19.7% Med. HH Income 2021 - 2022 Source: Data USA	
49.7% HH Income >\$100K Source: Placer Al	21,853 Students Source: Data USA	
2K New Residents Past 12 Months Source: Placer Al	4 Universities Cal State University San Marcos, Palomar Collage, University of St. Augustine, and Smith Chason College	



Trade Area & Demographics

	10 Min	15 Min	20 Min
Population	232,199	557,656	968,753
House Income	\$111,262	\$126,077	\$141,993
Daytime Employment			
College Education	32%	38%	44%
Generation	10 Min	15 Min	20 Min
Gen Alpha	19.9%	19.3%	19%
Gen Z	13.4%	12.5%	12.1%
Millennials	22.3%	21.5%	21%
Gen X	19.2%	19.3%	19.7%
Baby Boomers	19.1%	20.7%	21.6%
Silent & Greatest	6.2%	6.7%	6.7%



North City Western Facing View SCRIPPS POTENTIAL FUTURE HOSPITAL KAISER HOSPITAL THE HILLS DISTRICT 600+ For-Sale Housing Units, delivering 2024 - 2026 SAN MARCOS CITY HALL PROPOSED GROCER SITE FUTURE OFFICE CAMPUS 800 RESIDENTIAL UNITS PROPOSED HOTEL 450 RESIDENTIAL UNITS 20K SF RETAIL **78 FREEWAY** (90,500 ADT) NORTH COMMONS 300 Beds (under construction FUTURE HOUSING CSUSM BASKETBALL ARENA (relocating self storage facility) DRAFT REPUBLIC MESA RIM CLIMBING CENTER THE QUAD Student dorms FUTURE STUDENT Housing CSUSM WELLNESS & RECREATION CENTER + FUTURE STUDENT HOUSING UNIVERSITY VILLAGE APARTMENTS









ELB Plan

288 Campus Way San Marcos, CA 92078

135,000 SF Academic Space

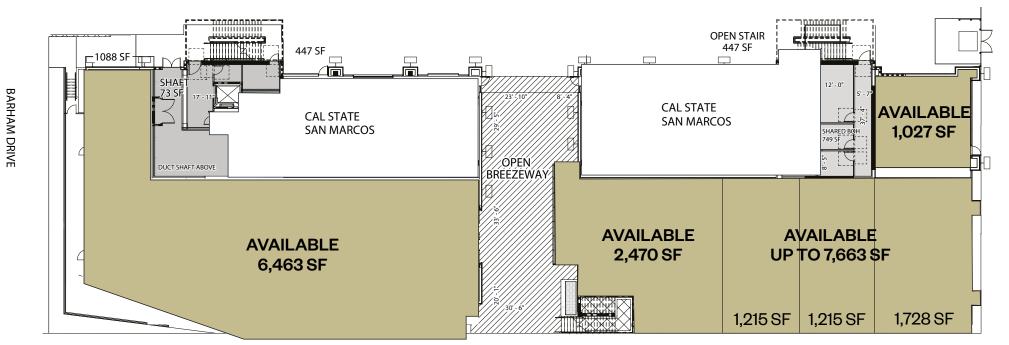
7,700 SF North Retail Space

6,463 SF South Retail Space

709 Space Parking Garage

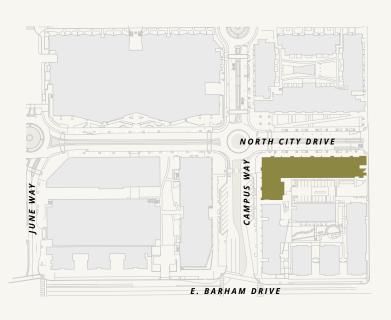






CAMPUS WAY



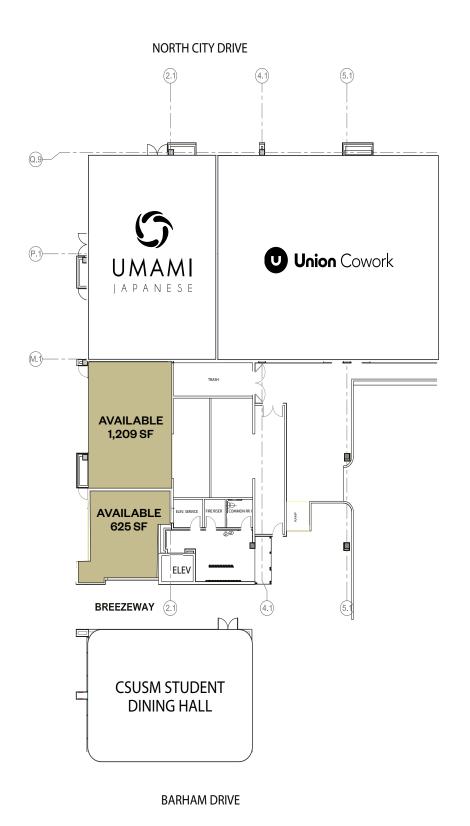


Quad Plan

251 North City Dr San Marcos, CA 92078

900 CSUSM Residents

1,800 SF Retail Space



Block C Plan

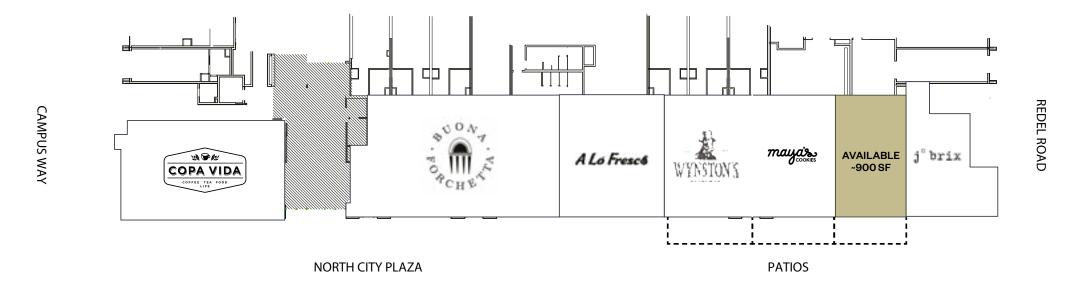
250 North City Dr San Marcos, CA 92078

263 Apartments

2,378 SF Retail Space







NORTH CITY DRIVE

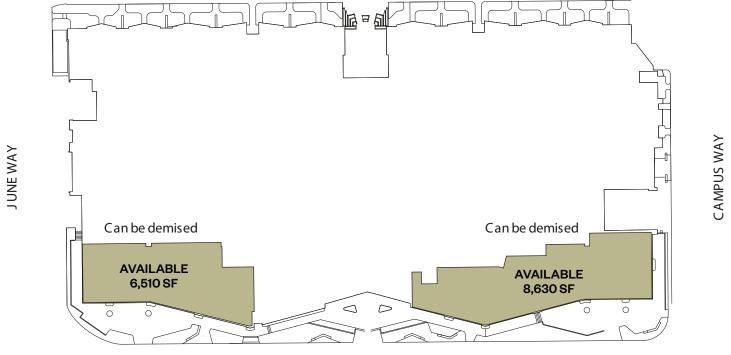
222 North City

222 North City Dr San Marcos, CA 92078

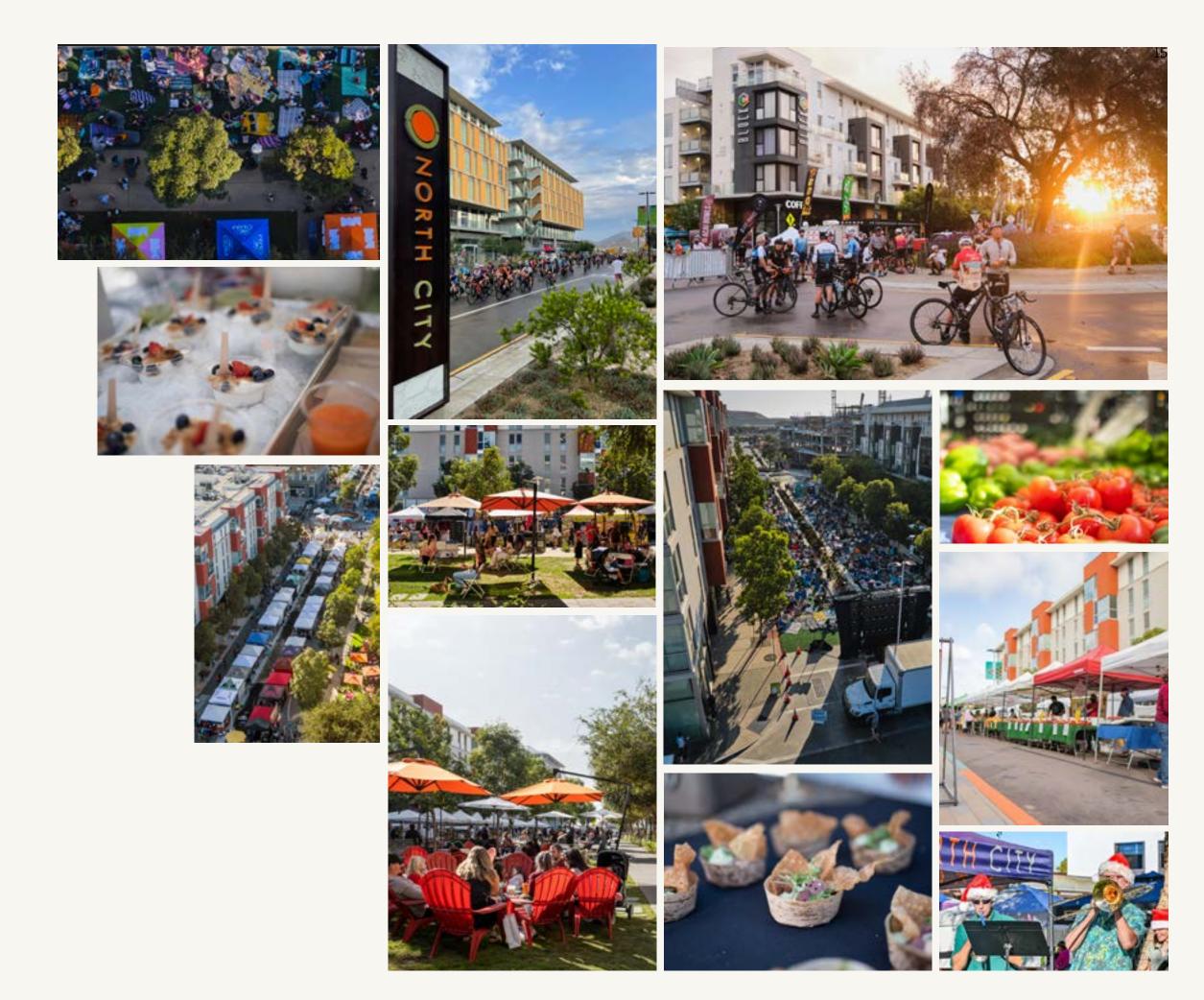
15,140 SF Retail Space







NORTH CITY DRIVE



Community Events

Meet the tenants



Copa Vida

Fueled by its central roasting facility in Pasadena, Copa Vida's seventh cafe features a 3rd wave coffee program with complete range of espresso and tea drinks. The current offerings of small bites and grab-and-go items are scheduled to expand to a breakfast & lunch menu with a future kitchen build-out.



Milonga Empanadas

Specializing in handmade artisanal empanadas drawing from a traditional Argentinian heritage cultivated in Michelin-star kitchens. Enjoy handmade and freshly baked savory options.



Umami Japanese

Umami Japanese is rooted in traditional Asian flavors that come alive with California's culinary innovation. Inspired by the essence of fresh high-quality ingredients, gorgeous dishes are prepared with finesse, to artfully present our chef's expression of well-balanced flavors.

Meet the tenants



J Brix Wines

From garage beginnings to industry pioneers, Emily and Jody Brix Towe craft unique wines as the heart of California's minimal-intervention wine movement. Their journey spans from Santa Barbara roots to a San Diego lifestyle, underpinned by a simple motto: only love. The pair is opening North County's first tasting room in North City in early October.



Draft Republic

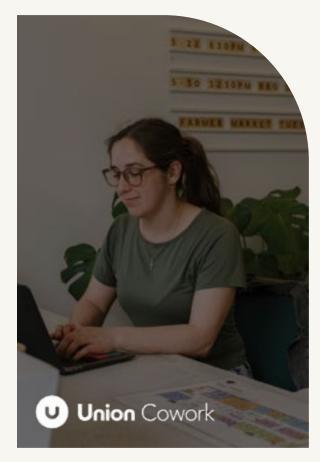
Part of the Cohn Restaurant Group, this family friendly eater-tainment destination offers comfort food, wine, craft cocktails, and features 40+ beers on tap along with an 8 lane boutique bowling alley and Full Swing Golf Simulator, modern arcade and over 30+ TV's for sports and event viewing. A large outdoor patio includes games and live music, and more.



Buona Forchetta

Buona Forchetta started in 2011 as a tiny Italian restaurant inspired by owner Matteo's desire to bring some of his native Italy to San Diego. Now a family of restaurants throughout the City, Buona Forchetta is a staple of award winning Neapolitan-style pies and Northern Italian upscale entrees in a family-friendly, approachable space.

Meet the tenants



Union Cowork

Founded in 2013, Union Cowork leases office and industrial space in urban infill neighborhoods in California and select cities worldwide. As their 7th location, the primary customer segments are private businesses, startups, entrepreneurs, students, and non-profits.



Wynston's Ice Cream

Handmade Happiness. Select from classic flavors, seasonal delights, and dairy free options of inspired ice cream. Served by cone, cup, or pint.



Mesa Rim

Mesa Rim has been a hub for folks to explore the sport of climbing since first opening its doors in San Diego in 2010. This 4th location will open in Fall 2020 and encourage people of all walks of life and abilities to venture out of their comfort zones in pursuit of a remarkable movement experience.



Maya's Cookies

America's #1 Black-Owned Gourmet Vegan Cookie Company is packed with delicious, all-vegan treats, and features unique partners for special in-store events, products, and exclusive flavors and items.



A Lo Fresco

A Lo Fresco offers a unique dining experience, allowing you to craft your own bowl, burrito, or toast with flavors from popular destinations around the world. Started as a food truck, North City will be the home of A Lo Fresco's first brick and mortar location.

Meet the office tenants















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